

Aliments  
et Boissons  
Atlantique



Food &  
Beverage  
Atlantic

# CONSULTANT DIRECTORY

Updated: June, 2024



# Consultant Categories

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- Food Safety & Certifications
- Marketing & Brand Development
- Packaging and/or Labeling
- Export Readiness
- Automation & Process Improvement
- B2B Matchmaking
- Business Plans and Business Building
- Other (Listed in Consultant Info)

Please note that Food and Beverage Atlantic does not officially endorse or partner with any third party service provider conducting consultation work, nor do we influence or guide these providers with any fee schedules for the services they provide. Any arrangements a member makes is between the third party provider and the member, not with Food and Beverage Atlantic.



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Digital Transformation, Sales Strategy

Agyle Intelligence helps decision makers throughout your operations, organizations and supply chains access the answers they need faster, for quicker more informed decisions, by delivering automated reporting, insights, trends and alerts 98% faster when compared to traditional methods of data collection.


By digitizing your existing, or creating new data forms into mobile applications you can scale to anyone, anywhere at anytime and have the answers you need instantly. Access it all on your manager based business intelligence dashboard and streamline your entire operations with an easy to use, simple to deploy lean based digital transformation solution.

Our Consulting services, and network of professionals, can help you identify how you can best take advantage of digitization and automation solutions to meet your unique operational needs at the speed and skill set of your teams. Reach out anytime for a no-cost initial engagement.



## FoodSafety Culture Inc.

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Extensive experience in the food industry in the areas of food safety program development, implementation and maintenance. Including the Canadian Food Inspection Agency's Safe Food for Canadians Regulation licensing requirements and to achieve certification to British Retail Consortium (BRC), Food Safety Systems Certification 22000 (FSSC 22000) and Safe Quality Food (SQF) food safety standards. Assuring compliance to regulatory requirements including: product labeling, product formulation and assuring standards of identity are met.

My other services include: specialized on site training delivery, site reviews of facility structure, equipment layout and programs (also known as a gap assessment) which measures your current facility and food safety programs against a food safety standard that you need to meet in order to satisfy your target buyer.



# NAVIGATE

FOOD SAFETY SOLUTIONS

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Navigate is a solution based company that offers coaching, training and expert guidance in food safety management.

Our processes are scalable and our work spans small enterprises with less than 10 employees to multi site organizations with 50 or more sites. We work with customers to build programs based on the reality in the facility. Our online trainings are practical, easy to digest and designed to actually make a difference in the plant.

Our mission is to bring simplicity to food safety management and to build capacity in your team to manage programs as part of their daily routine. Compliance is built into the everyday.

We specialize in standards benchmarked to the Global Food Safety Initiative (GFSI) such as BRC, SQF, FSSC22000.

We are here to support your efforts to produce safe quality food in the most efficient and effective way. Your food safety challenges are what gets us excited!






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- 📄 Sales Development

PCX is a boutique consulting firm specializing in helping small and medium-sized food and beverage companies succeed. PCX specializes in performance improvement and commercial excellence ( sales, marketing, and pricing).PCX brings lean six sigma problem-solving methods to sales and marketing and helps clients implement Lean Daily Management to improve and make solutions stick. PCX has helped clients compete nationally and in export markets.





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

 [chefcolleen.ca](http://chefcolleen.ca)  
 [Chef Colleen](#)  
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Ideation, Product Development, Product Costing & Pricing, Nutritional Analysis, Project Management & Facilitation, SKU rationalization, Strategic Planning

Bon Appetit Development Inc. (BADI) is a freelance food consulting company based in Eastern Canada. Our mission is to enable organizations to simply and easily stretch their budget to achieve more. We enhance the efficiency of each client's costs using customized and comprehensive programs to eliminate waste and streamline processes. With Principal Colleen Hiscock's three decades of experience of product development and food manufacturing from A to Z, she helps companies of all sizes. She has a proven track record of successful commercialization from concept to market and help clients with project management needs, cost reduction and processing efficiencies, as well as strategic planning to get to market faster with a higher rate of success. As well, BADI offers customized educational programming and staff coaching in food science, food safety, and lean manufacturing.



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 Food Safety and Quality Management Systems

Personnel & Consulting Resources Corp. specializes in Food Safety and Quality Management Systems. Our Company since 2010 provides support to Food Industry within Canada, USA and Europe delivering services related to Training, Consulting and Regulatory Compliance:

**Consultancy:** Food Safety & Quality Systems Development, Implementation, Improvements & Troubleshooting - Gap Analysis; Regulatory Compliance & HR Support; We lead development, implementation and certification of HACCP, FSPCA, SQF, BRC, FSSC22000 fully customized programs to support Food Safety & Quality Management Systems.

**Auditing:** Delivering 2nd Party-Supplier Audits, Pre-Assessments for SQF, BRCGS, FSSC22000, ISO14001MS/Sustainability

**Training:** PCR Corp. is fully Licensed Training Center offering Variety of Accredited, Instructor Led Food Safety, Quality, Communication and Regulatory Compliance related Trainings (SQFI License, FSSC2000, BRCGS ATP's)

**Overall:** Experienced with conventional and organic facilities, bakeries, meat processing, dairy, seafood, plant based, dietary supplements, pet food, animal feed, food packaging, retail, beverage as well as storage and distribution; North America wide recognition for meeting food safety, quality, regulatory, customer, technological requirements for GFSI programs in addition to food or beverages plant process flow design.



**Alain Bossé**

CONSULTING

Your Friend in the  
Hospitality Industry

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Consulting and Brand Ambassador

The Kilted Chef loves working with brands and highlighting products & flavors that represent Atlantic Canada.

Aside from the standard services and products listed below, The Kilted Chef team can work together with you to customize a partnership that reflects your unique goals & values.

Creating one of kind campaigns and partnerships is what we do!



Grant Thornton

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Accounting, Advisory Tax Consulting

In today's rapidly changing business environment, technology continues to transform how businesses manufacture and distribute their products and services in a global marketplace. Wherever you are in your business, from start-up to growth and expansion, to transition, key issues to keep in mind are:

- Transforming digital accounting and financial processes
- Managing labour market challenges to attract and retain workers
- Improving processes and systems through operational and technological enhancements
- Accessing financing for growth
- Understanding the valuing your business
- Assessing mergers and acquisitions opportunities for growth and succession
- Understanding tax obligations when doing business within Canada, in the US and around the world
- Identifying tax rebates and government incentive programs, including SRED for new product development; new processes; job creation; capital investment

Grant Thornton LLP is a leading Canadian accounting and advisory firm providing audit, tax and advisory services to private and public organizations.



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## Public Relations

Where creativity, communications, and sales meet... You are aiming high? So are we. We help you build a solid, no-nonsense foundation for growth. We leverage brand insights into a comprehensive communication and creative strategy to establish a differentiated and compelling point of view that connects with your customers. LMG is a B2B/B2C creative award-winning marketing agency specializing in public relations, marketing, branding, and sales. Founded in Dartmouth, Nova Scotia in 2022, we offer the perfect blend of expertise and sensibility. We solve tough business problems with strategy, design, and smarts. The result? A kick-start for major growth around a brand people will love. Why fit in when you were born to stand out?



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 @marketingminimalist



Paid Ads (Facebook & Instagram)

The Marketing Minimalists are Social Media Strategists & Meta (Facebook & Instagram) Ads Experts dedicated to helping local businesses thrive through profitable digital strategies. They specialize in streamlining marketing efforts and amplifying messaging, enabling brands to get noticed online.

Our priority is UNDER complicating and simplifying social media and digital advertising for local brands to facilitate empowering your brand's visibility, connecting you with your target audience and fostering consistent, predictable growth.









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word-craft is a social media marketing agency that specializes in organic social media strategy, content creation and community management. Helping businesses take the guesswork out of social media is what drives us, whether that means a full strategic plan, creating and posting your social media content, answering all your comments and messages in English and French or helping your existing team up their social media game.

Organic social media is different from selling on social media. Your social media ads will sell your product or service, but organic social media is all about community building. Your organic social media content will engage your community of loyal fans so they become advocates for your company in an organic way.



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Archibald Analytics, Inc is consultant and coaching practice that works with companies that have a technically viable product or service but lack the capacity to design and execute a viable go-to-market strategy. This can range from formulating a technical idea into a commercially viable product, establishing product/market fit, finding customers, setting pricing/costing/marketing strategies, or determining the best sales channels and distribution options. If the product has some early commercial success, the challenge is often growing sales profitably and managing channel partners.

We developed our expertise by doing, not theorizing from over 40 years of direct experience selling food products to leading retailers, food service distributors and further processors in North America.



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Growing Sales

SKUFood develops strategies with suppliers in the food industry to set them apart, grow sales and deliver a bottom line. We have specialized and unique food industry experience, including but not limited to business & strategic planning, the retail environment, sales & marketing, online training, new product launches and getting items listed. Peter has also delivered conference keynotes and workshops for the private sector, agri-food businesses, industry associations and government agencies.



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Quality and Food Safety Coaching, Training,  
& Assessments, Development and  
Implementation Assistance, Internal Auditing

Perennia Food and Agriculture Corporation is a provincial development agency with the mission to support growth, transformation and economic development in Nova Scotia's agriculture, seafood, and food and beverage sectors. We are Nova Scotia's only technical development agency focused solely on our food sector and maximizing its value.

Our vision for Nova Scotia is to be a recognized world leader in producing innovative, environmentally responsible, safe food of impeccable quality.

The Perennia team's number one goal is helping food-related companies grow and take advantage of new opportunities locally, nationally and internationally.



**BIO | FOOD | TECH**  
CONCEPT TO PILOT TO MARKET

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Technical Consultants; New Product Development, Scale up processing, Equipment and facility rentals for incubation, sensory testing

For 30 years, BioFoodTech has provided professional, technical solutions to food companies, throughout Atlantic Canada. Our highly skilled staff provide expertise and assistance at every stage - from idea to prototyping to scale-up and commercialization, speeding your access to market.

Helping companies manage the complex process of bringing products to market requires an extensive toolbox, which is in full supply at BioFoodTech. We are very proud of our experienced staff, along with our unique facility, including 2 licensed kitchens and 2 CFIA pilot plants. Our clients appreciate going from bench to full production with all resources in one place. Other services include food safety, labelling, and accredited microbiology laboratory.

We ensure products are fully tested to satisfy customer and market demands, and our proven model of Concept - Pilot - Market has successfully launched 100's of products for clients. If you can imagine it, we can help make it reality.



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Broker sales and retail marketing support

Mountain2 Inc. is a consumer package goods brokerage team specializing in retail head office sales, distributor introductions/support and marketing services that create customer engagement and drive accelerated growth. Our team has first-hand experience with sell in strategies for mass retail and the independent health channel across a diverse portfolio of wellness focused brands: skincare, grocery items (frozen, shelf stable, beverages, bakery) and household goods (pet care, wellness accessories/cleaning products).